

The Mower Store has a <u>full-time seasonal opportunity</u> for someone to join our team as an Outdoor Power Equipment Salesperson. This is a <u>Commission-Based Sales Role</u> with essentially unlimited earning potential. The job will start March 1 and last until October 31. We are located at 134 Koehler Road in Martinsville, VA, right behind Sportlanes.

The person we are looking for will have the following characteristics/skills:

- A positive and winning attitude
- Professional sales experience is definitely a plus:
  - Ability to prioritize customers and maintain composure during busy times
  - The ability to connect with customers in a professional and friendly manner
  - A driven and motivated attitude to help people find and purchase the right equipment
- Basic knowledge of mowers, blowers, trimmers, saws, lawn care, landscaping, tools, etc.
- Skills, ability, and willingness to perform basic assembly of handheld power equipment,
  arrange the showroom, and maintain a pristine showroom:
  - Place stickers and price tags on equipment
  - Keep equipment and displays wiped down
  - Sweep, vacuum, and take trash out as-needed
- Experience, knowledge, and willingness to give customers basic tutorials on power equipment and help customers load mowers and other power equipment on their trucks and trailers
- Teachable and able to follow directions from our managers
- Willingness to go the extra mile for both customers and their team
- Willingness to do whatever it takes to get customers in the door and sell equipment
- Help with mobile events such as tent sales and trade shows

Our hours are 8:30am-5:30pm Mon-Fri and Saturday 9-1. The hours for this position will be 40+ hours each week and will fit within the store hours. Saturdays are required during our busy season (March-July).

TO APPLY: Go to www.rememberlegacy.com/opportunities